The Blu Income Fund

Secured Lending, Short Duration, Diversified Multi-Strategy



Fund Facts

Management Fee

1.5%

Performance Fee

None

Share Class Currency

USD

Share Class Launch

1st May 2017

ISIN

MT7000019451

CUSIP

X1000J100

Ticker

BLUINGU MV Equity

NAV

104.42 as at 28th February 2018

Summary of Terms

Subscriptions

Monthly - 5 business days prior to dealing day Redemptions

Quarterly - 120 days' notice

Minimum Investment

\$50,000 (or currency equivalent)

Additional Investments

\$10,000 (or currency equivalent)

Lock up

None Leverage

None

Redemption Fees

3% in first 12 months

Fund Information

Auditors

Deloitte Administrator

Quintillion Limited

Administrator Tel

+353 1523 8290

Administrator Email

investorservices@quintillion.ie

Depositary

Sparkasse Bank Malta PLC

Legal Counsel

Mamo TCV Advocates (Malta)

Investment Manager

Absolute Return Partners LLP

Sub Adviser

Blu Family Office Limited

Swiss Representative

OpenFunds Investment Services AG

Strategy Description and Objective

This strategy provides steady and predictable cash flow streams by investing across a diversified set of secured direct lending strategies to corporates. We invest in experienced managers that originate loans secured by either tangible assets or cash flows. The portfolio is diversified across more than 2000 loans, including trade, inventory and business finance. We balance and diversify the portfolio across many different types of collateral, credits and regions. We maintain an average loan duration for the portfolio of less than 12 months and aim to maximise income given the best available return streams on a risk adjusted basis.

Monthly Performance (net of all fees) - Class G USD

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2018	0.40	0.17											0.57
2017	0.32	0.47	0.32	0.59	0.52	0.46	0.45	0.43	0.48	0.50	0.12	0.81	5.61
2016	0.34	0.32	0.62	0.54	0.45	0.33	0.48	0.47	0.46	0.47	0.40	0.47	5.47
2015	0.48	0.52	0.54	0.47	0.41	0.36	0.42	0.36	0.35	0.46	0.40	0.38	5.28
2014	0.42	0.44	0.45	0.44	0.47	0.45	0.42	0.49	0.39	0.40	0.47	0.44	5.41
2013	0.37	0.54	0.44	0.47	0.42	0.30	0.50	0.40	0.45	0.50	0.46	0.40	5.39
2012	0.53	0.50	0.54	0.53	0.48	0.56	0.57	0.49	0.44	0.44	0.48	0.57	6.30
2011	0.59	0.57	0.60	0.75	0.60	0.54	0.62	0.59	0.55	0.66	0.68	0.65	7.66

=estimated

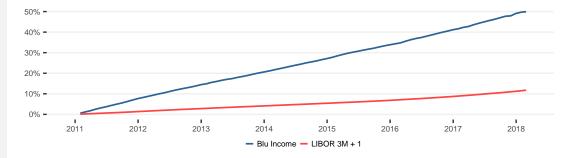
Past performance is not indicative of future performance. Returns from January 2011 to October 2016 are **simulated returns** based on the returns of The Blu Income Portfolio and returns from November 2016 to April 2017 are the independently verified returns of the Blu Income Class A (USD) institutional share class. Class G launched on 1st May 2017.

Risk Metrics

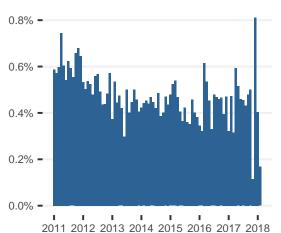
	Blu Income	LIBOR 3M +1
YTD Return	0.57%	0.48%
Total Net Return	49.95%	11.76%
Compounded Annually	5.82%	1.56%
Max Drawdown	0.00%	0.00%
Annualized Sharpe Ratio*	15.69	12.88
Annual Volatility	0.37%	0.12%
Downside Deviation	4.53%	4.87%
% Positive Periods	100.00%	100.00%
Average Gain (monthly)	0.47%	0.13%
Average Loss (monthly)	NA	NA
Skewness	-0.02	1.55
Correlation		-0.18
Correlation to MSCI World	0.20	0.09

^{*}Using risk free rate of 0% **Assuming minimum return of 0%

Total Net Return Since Inception



Monthly Net Performance



Portfolio Construction



All data is pr

February Fact Sheet

The Blu Income Fund

Secured Lending, Short Duration, Diversified Multi-Strategy



Contact

Nick Rees

E: nr@arpinvestments.com T: +44 (0) 208 939 2903 W: www.arpinvestments.com

Absolute Return Partners LLP 16 Water Lane Richmond, TW9 1TJ United Kingdom

Siro Zanovello

E: szanovello@open-funds.ch

T: +41 44 500 31 08 W: www.open-funds.ch

OpenFunds Investment Services AG Seefeldstrasse 35, 8008 Zurich rue de la Cloche 8, 1201 Geneva Via S. Balestra 27, 6900 Lugano

About Us

Blu Family Office was founded in 2010 to manage the assets and affairs of a single family. Since then, we have broadened our mandate to help others invest, grow, protect and pass on wealth to the next generation. The principals are members of business families and have first hand, multi-generational experience in investing, trading and wealth management.





Disclaimer

This material has been prepared by Blu Family Office ("BLU"). BLU is authorised and regulated by the Financial Conduct Authority ("the FCA")

The domicile of the Fund is Malta. The Representative of the Fund in Switzerland is OpenFunds Investment Services AG, with its registered office at Seefeldstrasse 35, CH-8008 Zurich, Tel +41 44 500 31 08, www.open-funds.ch. The Paying Agent in Switzerland Banque Cantonale de Genève, Case Postale 2251, 1211 Genève 2, Tel +41 22 809 35 43, Fax. + 41 22 809 24 25, www.bcge.ch. The distribution of Shares of the Fund in Switzerland must be made exclusively to Qualified Investors. The place of performance and jurisdiction for the Shares of the Fund distributed in Switzerland is at the registered office of the Representative. Publications to Swiss investors in respect of the Shares of the Fund are effected by the Representative.

This material is provided for information purposes and does not constitute an invitation or offer to subscribe for or purchase any of the products or services mentioned. The information provided is not intended to provide a sufficient basis on which to make an investment decision. This material is intended for qualified customers of BLU only and is exclusively directed at Professional Clients according to the FCA Handbook COBS 3.5. The strategy discussed in this material may not be suitable for all investors. Investors should make their own investment decisions based upon their own financial objectives and financial resources and it should be noted that investment involves risk.

Some performance graphs and statistics are based on simulations conducted by Blu Family Office Ltd. or its affiliates or co-operation partners for the purpose of research and may not be historical facts. Where a simulated or un-simulated investment is made in currencies other than the potential investor's base currency, movements in exchange rates may have an effect on the value, either favourable or unfavourable. This publication refers to past performance. Past performance and/or simulation returns are not a reliable indicator of future performance. Indications of past performance displayed on this publication will not necessarily be repeated in the future. Statements contained on this publication that are not historical facts and which may be simulated past performance or future performance data are based on current expectations, estimates, projections, opinions and beliefs of BLU. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Additionally, this publication may contain 'forward-looking statements'. Actual events or results or actual performance may differ materially from those reflected or contemplated in such forward-looking statements.

Although BLU attempts to provide accurate, complete and up-to-date information, which has been obtained from sources that are considered reliable, BLU makes no warranties or representations, express or implied, as to whether information provided on or via this publication is accurate, complete or up-to-date. All opinions and estimates included in this material are subject to change without notice. The information provided on or via this publication should not be used as a substitute for any form of advice. Decisions based on this information are for your own account and risk. BLU accepts no liability for any loss arising from the use of this material.

BLU, or the relevant owner, retains all rights (including copyrights, domain names, trademarks, patents as well as any other intellectual property rights) in relation to all information provided on or via this publication (including all texts, graphics and logos). You may not copy, download, publish, distribute or reproduce any of the information contained on this publication in any form without the prior written consent of BLU or the appropriate consent of the owner. However, you may print out this publication for your own personal use.

©2018 Blu Family Office Ltd. All rights reserved.